

## Network Builder's Worksheet

1. In the centre of a large piece of paper, draw a circle and label it ME.

2. Around the centre circle, draw circles representing the different communities to which you belong. Connect each circle to the ME circle with a line.

One circle will be the community of Mount Allison students. Other circles might include your family, your friends from high school, connections from part-time or summer jobs, or people you know through volunteer work, sports, or hobbies.

3. Next to each community circle, identify three people who might introduce you to a prospective customer.



4. Make a plan for connecting with each of the people you've identified. Give yourself a timeline for completing your task list.